

# DISCLAIMER

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# CARNEGIE COMPETITIVE ADVANTAGE

#### **Corporate power**

- Carnegie is an ASX-listed developer of utility scale renewable energy projects.
  It a global leader in the delivery of solar, battery, wave and hybrid energy solutions.
- \$150M market capitalisation, \$13m cash, \$27m undrawn grants
- Business model across the full value chain of design, development, finance, construction, operation and maintenance
- Established partnerships to deliver national and international delivery capability and enable larger scale projects with Lendlease Services (Australia), Infratec (NZ and South Pacific) and Eastern Guruma (Kimberly, WA)









# CARNEGIE COMPETITIVE ADVANTAGE

### Wave power

- Undisputed leader in wave energy technology only company to have operated a grid-connected wave energy project over four seasons, with thousands of inocean operating hours.
- >\$130 million invested to date over six prototype cycles with final commercial product (CETO 6) under development
- Three deployment sites for CETO 6 currently under development:
  - Garden Island, Western Australia supported by \$13m ARENA grant
  - Wave Hub in Cornwall, UK with £9.6m EU grant
  - Albany, Western Australia supported by \$19.5m WA State Government grant



#### CARNEGIE COMPETITIVE ADVANTAGE

# Solar and battery power

- Diversified into solar and battery systems through the 100% acquisition of Energy Made Clean, a leading Australian renewable energy company focused on solar, battery and hybrid engineering, construction and maintenance.
- Global microgrid market is experiencing transformational growth with market estimated at US\$40 billion per annum by 2020.\*
- Only ASX-listed company with in-house design, construction, operation, maintenance and power generation and supply of hybrid systems (solar/battery and/or diesel) for off grid and fringe of grid applications.
- Identified EPC pipeline in West Australia alone ca. AU\$500m through to 2020.
- EMC has industry leading track record in the design and delivery of complex, hybrid microgrids and utility scale battery storage.



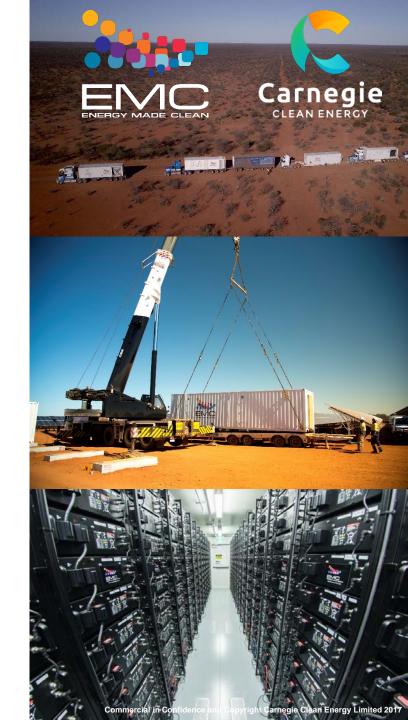
<sup>\*</sup> Navigant Research 2013 Report Market Data: Microgrids

# CSIRO Square Kilometre Array - Off-Grid Hybrid System

- Customer: CSIRO world's most sophisticated antenna system to have the most sophisticated solar/storage/diesel power system in the world.
- Location: Off-grid, 645 km northeast of Perth, Western Australia
- Scope: EMC engaged to design, construct and install 1.6MWp solar facility in combination with 2.6 MWh battery energy storage system capable of diesel off functionality.

#### Features:

- 1.25 MVA microgrid-connected at 6.6 kV
- 2.6 MWh Samsung SDI Lithium batteries
- PV central inverters delivered in EMI shielded containers manufactured by EMC in Perth
- Containerised installation, Fire Suppression / Fire Rated, Centralised HVAC
- EMC control system (National Instruments)



# 2.6MWH Battery Convoy- July 2017







### Northam Solar Power Station

- 10 MW solar power station in Northam, Western Australia (Located 100 km east of Perth)
- Build Own Operate project 100% privately funded project, Carnegie will own and operate for 25 years
- Merchant and contracted power models under consideration. Capex of between \$15-20m
- First large scale solar project to be delivered as part of the Energy Made Clean Lendlease joint venture
- 34,000 solar panels will be constructed on 25 hectares of land
- Planned for the addition of utility scale battery storage in future
- Deliver approximately 24,000,000 kWh of electricity per annum, enough to power approximately 4,000 households for 25 years
- Effectively displace 17,000 tonnes per year of greenhouse gas emissions, which is the equivalent of taking 3,500 cars off the road
- Financial close imminent with a construction timeline of 6 months



# Alkimos Project - Utility Scale Energy Storage

- Customer: Synergy (WA Government Generator and Retailer)
- Location: Alkimos suburb of Perth, Western Australia
- Scope: EMC engaged to design and construct on-grid, utility-scale battery for new residential sub-division
- Features:
  - 1.1MWh energy storage system
  - Offers residents: Virtual energy storage rebates for solar PV
  - Supported by ARENA (Australian Government) \$3.3m grant

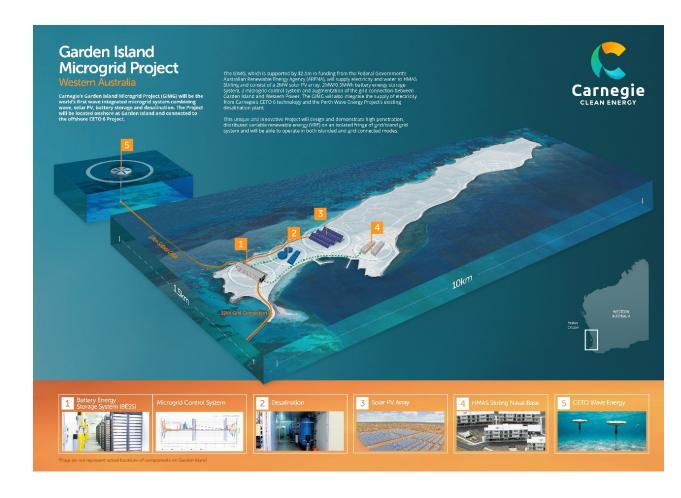






# Garden Island Microgrid Project Western Australia

- Garden Island Microgrid (GIMG) will be the world's first wave integrated renewable microgrid project.
- GIMG will integrate:
  - Existing diesel generation and grid infrastructure.
  - Large scale 2MW solar PV farm.
  - 2MW battery storage and control systems.
  - Planned CETO 6 Project.
- Partnering with Western Power, who provide grid and network expertise and support.
- Solar/battery funded by AU\$2.5m from ARENA,
  \$3.7m debt financing agreement and \$1.3m CCE equity
- CETO 6 funded by \$13m ARENA grant, debt finance and CCE equity
- Design complete, long lead items ordered, construction commenced on solar array
- Power supply agreement signed with Department of Defence



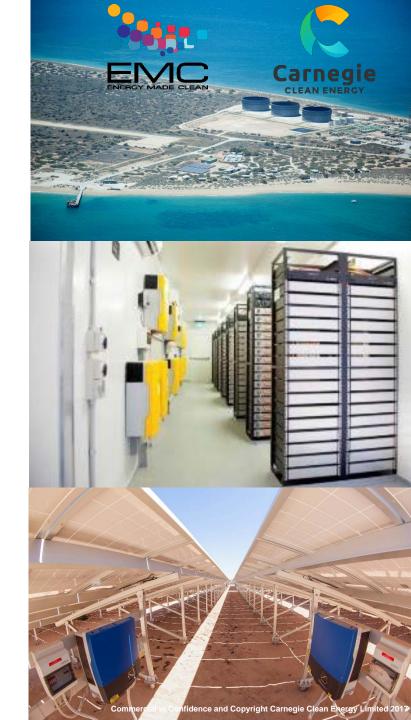






# Thevenard Island Project - Island Microgrid

- Customer: Mackerel Islands Corporation
- Location: Thevenard Island, offshore from Onslow, 1300 km North of Perth,
  Western Australia
- Scope: EMC engaged to design and construct solar/battery/diesel microgrid to enable provide fuel independence and energy savings
- Features:
  - 324 kW Solar PV (ground mount screwpile)
  - 614 kWh Sony Lithium Iron Phosphate (2 x 40ft containers)
  - 440 kVA Diesel Generation (4 x 110kVA)
  - Corrosive location and high wind (CAT-D) region
  - EMC fully remote monitored and controls







# Stand-alone Power Systems - Poles and Wires Replacement

- Customers: Horizon Power and Western Power (WA Government)
- Location: Esperance and Ravensthorpe, ca. 500-700 km south-east of Perth, Western Australia
- Scope: EMC engaged to design and construct cost effective and reliable alternative to replacing poles and wires damaged in bushfires or requiring replacement due to asset age
- Features:
  - Systems between 10-80 kWh Lithium Batteries
  - Systems between 8-20 kW Solar PV ground mounted
  - Fully remote monitored and maintained by EMC
- Opportunity to deliver thousands of these systems in WA alone and the across Australia and region



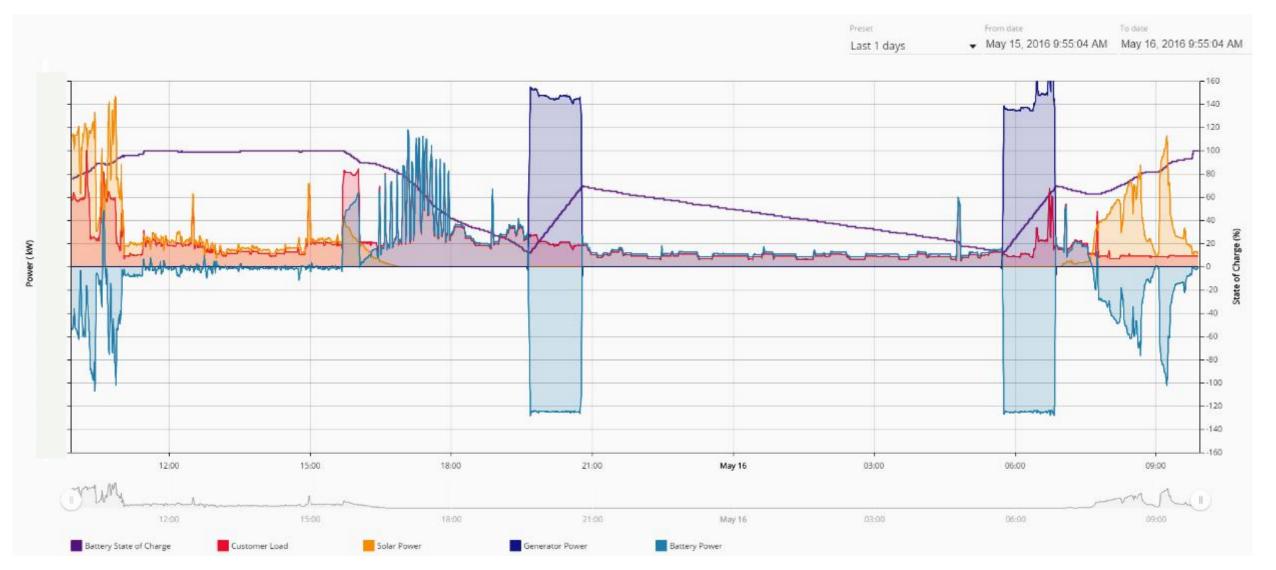




# Operating Philosophy







#### ISLAND MICROGRID PROJECT - MAURITIUS & RODRIGUES

- Isolated grid system with peak load of 378MW supplied by multiple generation sources (diesel, biomass, hydro, PV, wind,..)
- Currently 22% RE with near term target of 35% and longer term target of >50%
- Will need grid integration technologies and distributed generation in the form of microgrids (importing/exporting) to ensure power quality and reliability can be maintained.

#### **CCE** delivered:

- A high penetration renewable energy roadmap for Mauritius.
- Assessment of the wave energy resource, site conditions and priority sites for commercial CETO wave energy devices.
- Design of a decentralised micro-grid for the Island of Rodrigues, offering battery

storage and control systems

Funded by DFAT





# **UPCOMING MILESTONES**

- Northam Solar Power Station financial close. Construction start mid 2017 and commissioning end 2017
- Garden Island Microgrid Stage 1: 2MW Solar and 2MW/0.5MWh Battery System Construction finalisation
- Responding to multiple utility scale battery energy opportunities across Australia
- Continued growth in solar & microgrid Build Own Operate (BOO) project pipeline development
- Strategic partnerships in the microgrid business to expand market and capability
- Over \$170 million in project pipeline opportunities through EPC joint venture with Lendlease



# **THANK YOU**

# **John Davidson**

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